

Junior Regional Sales Manager

Are you passionate about a career in sales?

Are you fascinated to work with both, people and technology?

Do you want to work with the most famous Hi-tech companies in the world?

If so, come and join us! We are looking for highly motivated, intelligent, and creative self-starters who are excited to help customers succeed.

INGUN USA, Inc. is a subsidiary of INGUN Pruefmittelbau GmbH, a German based manufacturer and market leader for innovative Test Solutions in the Electronics Manufacturing Industry. As a global operating company with 11 subsidiaries and more than 40 distributors across the globe we proudly look back to over 45 years highest reputation in the market.

Territory responsibility

1. Mid West

ND, SD, NE, KS, MO, IA, MN, WI, IL, IN, OH, MI

2. West Coast

BC, AB, SK (Canada) WA, OR, CA, AZ, NM, CO, UT, NV, ID, WY, MT

Responsibilities

- Drive overall sales growth within assigned territory
- Manage and develop new high-profile key accounts
- Solve customer challenges by providing technical consultation and solutions using INGUN's products
- Gain market knowledge and expertise to identify future market needs and trends

Expectations

- Performance driven, goal-oriented and extremely hard working
- Excellent presentation, communication and relationship building skills
- Ability to handle multiple priorities simultaneously and manage time effectively
- Persistence and attention to detail when following up on customer requests and potential customers
- Desire to constantly learn new things and better yourself
- Ability to use problem-solving skills to identify and develop solutions to technical and related commercial customer challenges.
- Extensive travel to customer locations within assigned territory

Please send your resume and cover-letter to Sven Frischen-Nocher at INGUN USA:

sven.frischen@us.ingun.com